

PRESS RELEASE

28th March, 2014

17:30

Pages: 2

ATTICA GROUP FULL YEAR 2013 RESULTS

- **SUBSTANTIAL INCREASE IN EARNINGS BEFORE INTEREST, TAXES, INVESTING AND FINANCIAL RESULTS, DEPRECIATION AND AMORTISATION (EBITDA) OF EURO 27.15MLN VERSUS EURO 9.45MLN IN 2012**
- **INCREASED REVENUE BY 1.6%. IMPROVED TRAFFIC VOLUMES IN ALL CATEGORIES, PASSENGERS BY 6.1%, FREIGHT UNITS BY 1.8% AND PRIVATE VEHICLES BY 3.8%**
- **EARNINGS BEFORE INTEREST, TAXES, INVESTING AND FINANCIAL RESULTS (EBIT) OF EURO 2.03MLN, REPRESENTING FIRST POSITIVE EBIT RESULTS SINCE YEAR 2009**

FINANCIAL RESULTS

The Board of Directors of Attica Holdings S.A. (Attica Group), member of Marfin Investment Group (MIG), announces the Group's full year 2013 financial results. Consolidated Revenues amounted to Euro 260.16mln (Euro 256.00mln in 2012) and Earnings before interest, taxes, investing and financial results, depreciation and amortisation (EBITDA) grew to Euro 27.15mln (Euro 9.45mln in 2012). Consolidated earnings before interest, taxes, investing and financial results (EBIT) reached Euro 2.03mln (losses of Euro 17.74mln in 2012). Attica Group reports positive EBIT for the first time since financial year 2009 (Euro 0.66mln).

Attica's consolidated results show significant reduced after tax Losses of Euro 10.13mln. Losses in 2012 amounted Euro 53.98mln including impairments on vessels' value of Euro 20.36mln and extraordinary capital losses of Euro 6.40mln from the sale of Superfast VI.

The substantial improvement in Earnings before interest, taxes, investing and financial results, depreciation and amortisation (EBITDA) is attributed to a series of actions for the containment of operating and administrative expenses, as well as, to the active fleet employment aiming to improve fleet capacity utilization. An additional factor that contributed positively in operating results was the reduction in fuel oil price which, together with the more efficient fleet deployment, resulted in overall reduction in fuel and lubricants costs by 9.9% compared to 2012.

The substantial improvement in consolidated operating results was achieved within a continuing adverse financial environment with direct impact on levels of demand for passenger shipping services and amidst continuing intense competition within the sector.

As at 31st December, 2013 Attica's cash balances stood at Euro 24.89mln (Euro 16.00mln as at 31st December, 2012). The total debt of the Group during 2013 was reduced by Euro 51.41mln.

TRAFFIC VOLUMES – MARKET SHARES

Attica Group operates in Greece-Italy routes in the Adriatic Sea and in the Greek domestic sea routes with an owned fleet of 13 modern Ropax vessels, of which during the period January-December 2013, four were deployed in the Adriatic Sea and nine in domestic routes. According to traffic data derived from the Greek Port Authorities, the total traffic in all Greece-Italy routes increased by 5.5% in passengers, 4.9% in private vehicles and 0.4% in freight units in 7.8% less departures compared to 2012.

During 2013, Attica's vessels in the Adriatic Sea, Superfast XI, Superfast XII (in a jointed service with one vessel from ANEK for the Ancona route), Superfast I and Superfast II, increased market shares by approximately two percentage points to 35.2% in passengers, by one percentage point to 29.6% in private vehicles while market shares dropped by one



percentage point to 35.7% in freight units. Group's vessels increased their respective traffic volumes during January-December 2013, by 11.1% in passengers (529,201 passengers), 9.2% in private vehicles (109,146 private vehicles) while freight units decreased by 1.2% (113,514 freight units) in slightly increased sailings by 0.8% compared to 2012.

In the domestic ferry routes, Piraeus to the Cycladic islands, Piraeus to the Dodekanese islands, Piraeus to Herakleion, Piraeus to Chios and Mytilene islands, as well as, Rafina to Cycladic islands route during summer season, Attica's traffic volumes in 1.5% less sailings in 2013 compared to 2012, increased by 5.3% in passengers (3,234,394 passengers), 2.3% in private vehicles (394,271 private vehicles) and 4.3% in freight units % (145,310 freight units).

CURRENT DEVELOPMENTS

The Management of Attica Group is in continuing discussions with the Group's Lending banks in order to achieve a mutually agreed restructuring plan of the Group's long term loans and is assessing plans of long term refinancing acceptable by its Lenders.

In parallel with the discussions with the Lending banks, the Group continuously assesses a series of actions aiming to strengthen the Group's liquidity position.

In this respect, cost containment measures undertaken over the last two year continue to be in force with regards to fuel and overall operating costs reduction, as well as, working capital management. Additionally, the Group assesses plans for turnover increase including plans for deployment in new routes, as well as, alternative fleet deployment combinations.

The Board of Directors

For more information please contact:

Attica Group
Panos Dikaios
Group CFO
Tel.: +30 210 891 9500
Fax: +30 210 891 9509
ir@attica-group.com
www.attica-group.com
www.superfast.com
www.bluestarferries.com

Attica Group's accounts will appear on the Athens Exchange (www.helex.gr) and the Company's websites (www.attica-group.com) on Saturday, 29th March, 2014.

